

Quantico Shooting Club Member Meeting – July 2022



















> Welcome

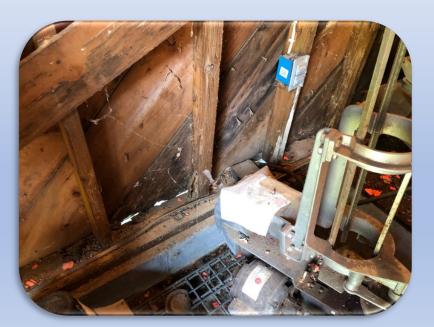
- Special Presentation Jillian McAllister
- Special Recognition Alonso Abugattas
- Old Business
 - Acceptance of the Previous Meeting Minutes
 - Skeet House 4 & Green House
- New Business
 - BoD Activities
 - Operations Report
 - > Treasurer's Report
 - Secretary's Report
 - RSO Report
 - Match Report
 - Match Director Comments
 - Open Forum



Old Business – Skeet House 4

- Corner support and 2nd floor's joists eaten by termites also has water intrusion
- ➤ MCBQ facilities surveyed the house QSC emphatic, don't condemn house
 - Facilities highly suggested self-help
- > UPDATE House may be condemned and torn down unless we commit substantial funds to rebuild
 - ➤ Repair estimate up to \$9,500 will initiate repairs fall 2021
 - ➤ Difficulty engaging a Class A Contractor To date, two have committed, then failed to follow-up







Old Business – Green House

- > QSC had a work order to replace the rotted outer door with a new, exterior grade door, for 10+ months
- > Public Works surveyed the facility and planned the replacement, but a lack of funding delayed the work
- Happy to report the door and frame were repaired and replaced in May 2022
- > Plan is to clean the green house and turn it into a small clubhouse / meeting area







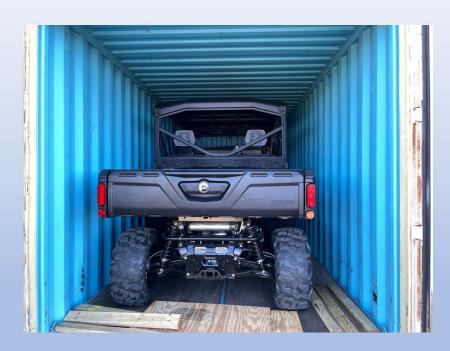


➤ Any additional Old Business?



New Business – Board Activities

- > The Board remains committed to upgrades supporting growth and effective operations
 - > Activities slowed as the new Board gained insight into Club operations and requirements





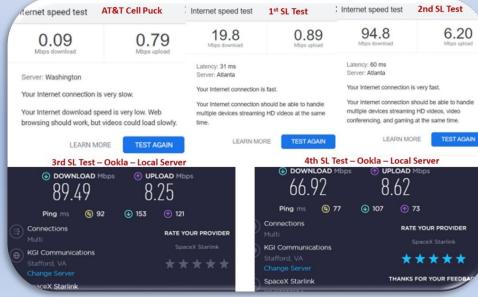




- > Replenished 3 pallets of clays
 - > CAC pricing was up almost \$1,000 from last year Advised increased fuel and materials costs contributed
 - ➤ Higher pricing required the Board increase Game prices from \$4 to \$5 for all Games, even prepaid
- > Received two new Laporte 185C 400 clay throwers
 - ➤ Intent is to replace 40-year old Duematics in Houses 1 & 2 so we have consistency allowing Skeet Leagues
 - Seeking volunteers to assist with the replacement and integration with the EZPull system.
- > QSC received our Starlink system Arrived after a year on the wait list
 - Offers the Club better internet alternatives than the cellular "pucks" currently used Less expensive too!









- ➤ Board approved major projects for 2022:
 - Skeet House 4 repairs STATUS ONGOING
 - Attempting to engage a Class A Contractor to conduct the repairs
 - > Skeet House roof replacements **STATUS WORKING**
 - > WTBN input work orders QSC Advised Public Works QSC will pay for materials if they will provide the labor
 - QSC Office improvements STATUS WORKING
 - > Years of abuse, vermin and lack of cleaning resulted in a risk condition requiring immediate action
 - > Carpeting was vermin urine and mold infused Carpet removal discovered a floor covered with years of dirt
 - > Board approved a commercial epoxy floor coating, re-painting and all new furnishings









Operations Updates:

- Colonel Liston, the WTBN Commander, will be moving to a new position on Mainside CoC is the July 28th at 1000
 - > Colonel is a great friend/supporter of QSC We wish him well and hope to continue to see him at matches!
- MCBQ Range Control changed OIC/RSO requirements necessitating all RSOs have a RFMSS account by September
 - > QSC will process a waiver request as the intent is to heighten individual Unit OIC/RSO range conflict awareness
 - QSC is a "Unit" and handles scheduling for RSOs, as such, QSC is the "Unit," for all our qualified RSOs
 - Long-term issue RSOs please continue to process your RFMSS accounts (see RSO Report Slides)
- EMT Shortages We suffered two range closures due to lack of EMT coverage
 - Board took immediate recruiting actions with base and local EMTs/Fire Depts
 - Increased day rate to \$150 and added incentives
 - Any certified EMT, AEMT or Paramedic, as well as Corpsmen, Combat Medics and Pararescue qualify
- Working Remote Meetings Zoom or MS Teams Hopefully resolved by next meeting in October
- Upcoming Range Issues:
 - Current R4 conflict with XTC Match on October 8-9, RMB Admin/Construction
 - Expect Target Pit Backstop Berm Remediation will start immediately following the Thanksgiving holiday and will close Ranges 1 through 4 though the end of the year TBD as remediation may not be as extensive as previous years



Upcoming Events:

- > QSC RSO Training Class 16 July after this Quarterly Meeting
- Steel Challenge Sunday, 17 July on SAT Range
- PRS Qualifier Match Saturday, 23 July, Range 4
- Quantified Performance Sunday, 24 July on Ironman
- ➤ MCBQ Range Control RSO Orientation Course Friday, 29 July at Range Control
- ➤ USPSA 13 & 14 August on SAT Range
- > Steel Challenge Sunday, 21 August on SAT Range
- ➤ MCBQ Range Control RSO Orientation Course Friday, 26 August at Range Control
- PRS Match Saturday, 27 August on Ironman



New Business – Treasurer's Report

- QSC Bank Accounts Minimum Balances Set at \$25K for Each Account for Club Solvency
- > QSC Board agreed to occasionally move funds over \$50K from Checking to Savings for security
 - ➤ Checking Used for day-to-day and recurring expenses:
 - > 1 Jan 2020 = \$18,722.76
 - > 1 Jan 2021 = \$39,750.90
 - > 1 Jul 2021 = \$66,646.77
 - > 1 Jan 2022 = \$81,497.35
 - > 1 Jul 2022 = \$57,054.70
 - > 15 Jul 2022 = \$59, 592.44
 - Savings Used for large, unexpected or capital expenses:
 - > 1 Jan 2020 = \$25,016.13
 - > 1 Jan 2021 = \$25, 026.44
 - > 1 Jul 2021 = \$25,030.18
 - 1 Jan 2022 = \$25,033.98
 - > 1 Jul 2022 = \$59,612.40
 - > 15 Jul 2022 = \$59,612.40



New Business - Treasurer's Report

➤ Major 2022 Expenses

- > UTV = \$19,000
- ➤ Shipment of Clays = \$3,350
- ➤ Howell Trap Machines (2) = \$5,997
- Club Insurance = \$4,705
- Clubhouse Improvements ~\$10,000
- ➤ Anonymous Donation = \$5000 Used for the new Skeet Throwers



New Business – Treasurer's Report

➤ As a reminder, the QSC MUST PAYS:

| QSC Must Pays – Membership Cost Calculated at the Average Rate of \$118 | | | | | | | |
|--|--|--|--|--|--|--|--|
| ➤ QSC Admin – 16hrs week = ~\$14,400 annually = 122 Memberships | $ ightharpoonup$ QSC EMT = \$1,200 monthly = \sim \$14, 400 annually = 122 Memberships | | | | | | |
| QSC Insurance = \$4,705 annually = 40 Memberships | QSC Clubhouse Lease = \$5,000 = 43 Memberships | | | | | | |
| QSC Managed Web Services = \$250 monthly = \$3,000 annually = 25 Mbrs. | QSC Porta-John = \$220 monthly = \$2,640 annually = 23 Memberships | | | | | | |
| QSC Phone & Internet = \$300 monthly = \$3,600 annually = 31 Memberships | QSC Accountant = \$417 monthly = \$5,000 annually = 42 Memberships | | | | | | |
| QSC MS Office 365 = \$55 monthly = \$660 annually = 5 Membership | QSC Quickbooks = \$40 monthly = \$480 annually = 4 Memberships | | | | | | |
| > Payroll Services = \$100 monthly = \$1,200 = 10 memberships | QSC Lease Administration = \$1,000 annually = 8 Memberships | | | | | | |
| Facility & Grounds Maintenance = \$2,500 = 21 Memberships | > Equipment / Repairs & Ops = \$5,000 annually = 42 Memberships | | | | | | |
| Annual MUST PAYS (club required operations) = \$63,505 or 539 Paid | > Annual MUST PAYS (club required operations) = \$63,505 or 539 Paid Memberships. | | | | | | |

Current 2022 liabilities:

> Annual Lease Payment - \$5,000 – Usually due in September, but QSC has not yet been billed





> Membership Report

| | April 2021 | May 2021 | June 2021 | July 2021 | August 2021 | Sept 2021 | October 2021 | January 2022 | July 2022 |
|----------------------|---------------|-------------|--------------|---------------|----------------|--------------|-----------------|-----------------|--------------|
| Regular Members | 899 (74%) | 972 (73%) | 976 (74%) | 1035 (74%) | 948 (75%) | 918 (75%) | 918 (75%) | 1030 (75%) | 732 (72%) |
| Associate Members | 318 (26%) | 352 (27%) | 344 (26%) | 359 (26%) | 318 (25%) | 301 (25%) | 313 (25%) | 352 (25%) | 285 (28%) |
| TOTAL MEMBERS | 1217 | 1324 | 1320 | 1394 | 1266 | 1219 | 1232 | 1382 | 1017* |

- ➤ Membership ratio remains within the MCBQ directed 2/3 Regular 1/3 Associate member requirements
- ➤ * This number reflects recent BOD efforts to reconcile CiviCRM data.



New Business – RSO Report

RSO Stats

64

20

35I

Current # of RSOs

6+ Ranges Opened

1-5 Ranges Opened

- > RSOs are the lifeblood of the Club Ranges don't open without our RSOs
- Range Scheduling Update
 - ➤ Range Scheduler (RFMSS) Roth
 - > RSO/EMT Communications Jardines
- Planne

| Planned Improvements | 0 Ranges Opened | 9 | |
|---|-----------------|----------------|---|
| Advance RSO requests (2-week forward) - RSOs will be asked to | | ty to voluntee | r |
| for the coming weekend and the following weekend | | | |

- > For each confirmed Range, the OIC will be clearly indicated in RSO email communications and the Calendar Range Notes
- > The OIC is responsible for providing Calendar Range Notes to the Range Scheduler NLT EOD **Thursdays**
- RSO Certification and Training
- QSC OIC/RSO Training -86% complete on this Base-mandated training (NRA-like).
- If you are stuck in the RSO Certification process, please let us know, and we will do out best to assist.

WANTICO SHOOTING CLUB

New Business – RSO Report

> STEEL TARGETS

- ➤ Ballistic steel targets must be a minimum of 3/8" thick and constructed of AR-500 steel, and reactive.
- Minimum engagement distances for portable ballistic steel targets (Changes in Red Text):
 - Pistol 10 yards (No pistol magnum calibers, FN 5.7 or +P ammo on steel)
 - Pistol (Braced) / PCC / Rimfire Rifle 25 yards
 - ➤ Shotgun (Buck / Bird Shot) 11 yards
 - Shotgun (Slug) 55 yards
 - > 5.56mm / .223 Ball 110 yards
 - > 7.62mm / .308 Ball 110 yards
 - > .300 Win Mag 320 yards
 - (No dueling trees, Texas Stars, or other gimmick-like targets)
 - > (Steel shooters may be segregated to one side of the firing line or other, and with a minimum lateral distance of 6 feet between steel shooters)
 - > EXCEPTION: SAT Range <u>Matches</u>



New Business – Match Report

QSC held 15 matches this year through June 2022

| QSC MATCH REVENUE | | | | | | | | |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--|
| MATCH | JAN | FEB | MAR | APR | MAY | JUN | YTD | |
| USPSA | \$1,670.00 | \$1,950.00 | \$1,337.00 |) | \$ 1,855.00 | | \$ 6,812.00 | |
| STEEL CHALLENGE | | \$800.00 | \$ 720.00 | \$ 760.00 | \$ 820.00 | | \$ 3,100.00 | |
| PRS CENTERFIRE | | | \$ 4,188.00 | \$ 4,070.00 | \$ - | \$ - | \$ 8,258.00 | |
| PRS RIMFIRE | | | | \$ 1,000.00 | \$ 750.00 | \$ 900.00 | \$ 2,650.00 | |
| VINTAGE PRECISION & GSM | | \$140.00 | | | \$ 300.00 | \$ 2,805.00 | \$ 3,245.00 | |
| MULTI-GUN | | | | \$ 755.00 | | | | |
| NSSA | | | | \$ - | \$ - | \$ - | \$ - | |
| TRAP | | | | \$ - | \$ - | \$ - | \$ - | |
| TOTAL | \$ 1,670.00 | \$ 2,890.00 | \$ 6,245.00 | \$ 6,585.00 | \$ 3,725.00 | \$ 3,705.00 | \$ 24,065.00 | |

- As of March 2022, ~25% of match revenue is reinvested in match equipment and infrastructure improvements. Remaining match revenue is used to further build club reserves.
- Continued self-sufficiency for each discipline Match revenue funds all activities with no further QSC investments.
- > BOD worked with MDs to improve procurement processes and match support.



New Business – Match Director Comments

- ➤ USPSA Tim Hichak
- > PRS Centerfire (*Includes Quantified Performance*) Tim Hichak
- Steel Challenge Kevin Shannon
- PRS Rimfire Ken Freeman
- Vintage Precision Jim Otto
- GSM Rich Martinez
- > Shotgun Still Seeking a Field Director



New Business - Member Discussions

- ➤ Member Discussions
 - ➤ Any other new business?
 - Open Forum





ANY SAVED ROUNDS?





Backup Slides



Old Business – Secretary BOD Decision Tracker

| RECORD # | DATE | MEETING LOCATION | TOPIC | BOARD DECSION |
|----------|------------|---------------------|--|--------------------|
| 22-001 | 2022-01-15 | Clubhouse | Should the QSC BOD revoke the membership of a member who was illegally concealed | Approved |
| | | | carrying at the 2022 Annual Membership Meeting? | |
| 22-002 | 2022-01-15 | Clubhouse | Should the QSC Office Administrator position revert back to a paid position? | Approved |
| 22-003 | 2022-01-15 | Clubhouse | What are the working hours expected for the QSC Office Administrator position? | Approved |
| 22-004 | 2022-01-15 | Clubhouse | What should be the salary for the QSC Office Administrator position? | Approved |
| 22-005 | 2022-01-22 | Clubhouse | Should the QSC purchase a new All Purpose "Utility Vehicle" (i.e., Kubota, etc.)? | Approved |
| 22-006 | 2022-02-11 | Mission Bar B Q | Should we move DOD Civilian RETIRED To the Regular Membership Status? | HOLD |
| 22-007 | 2022-02-11 | Mission Bar B Q | Should we consider a discounted membership rate for First Responders or other | Rejected |
| | | | categories similar? | |
| 22-008 | 2022-02-11 | Mission Bar B Q | Should we increase membership dues for 2022? | Rejected |
| 22-009 | 2022-02-11 | Mission Bar B Q | BOD Clubhouse Schedule | No Decision Needed |
| 22-010 | 2022-02-11 | Mission Bar B Q | Should all BOD members have keys to clubhouse, codes for key lock box, safe, porta | Approved |
| | | | johns, range storage, etc. | |
| 22-011 | 2022-02-11 | Mission Bar B Q | Office Admin general guidance | Approved |
| 22-012 | 2022-02-11 | Mission Bar B Q | What will be the employment category and pay schedule for the Office Admin | Approved |
| | | | positions? | |
| 22-013 | 2022-02-11 | Mission Bar B Q | Capital Expenditures Discussion | Approved |
| 22-014 | 2022-02-11 | Mission Bar B Q | Should the BoD invest in Clubhouse improvements, such as new flooring, furniture, etc. | HOLD |
| | | | | |
| 22-015 | 2022-02-11 | Mission Bar B Q | Should the club mandate ECIs for all Ranges? | Approved |
| 22-016 | 2022-02-11 | Mission Bar B Q | Additional RSO training (Skip), weapons clearing, etc. MANDATORY | HOLD |



Old Business — Secretary BOD Decision Tracker

| RECORD # | DATE | MEETING LOCATION | TOPIC | BOARD DECSION |
|----------|------------|---------------------|--|---------------|
| 22-017 | 2022-04-03 | QSC Office | Match Director Budgets and Separate Accounts/ Check Cards | Approved |
| 22-018 | 2022-04-03 | · | Pre-signed Checks - Need to always have a minimum of 6 mixed and signed checks available in QSC office. | Approved |
| 22-019 | 2022-04-03 | QSC Office | Do we need an extended warranty for the new UT? | HOLD |
| 22-020 | 2022-04-03 | QSC Office | Quarterly Meeting cadence from quarterly to Bi annually? | Approved |
| 22-021 | 2022-04-03 | QSC Office | Quarterly Newsletter still needed? | Approved |
| 22-022 | 2022-04-03 | QSC Office | Do we need to purchase a generator for office power redundancy? | Rejected |
| 22-023 | 2022-04-03 | QSC Office | Should we create an audio recording of Safety briefing to ensure consistency? | Rejected |
| 22-024 | 2022-04-03 | QSC Office | Should we implement an ECI RSO check out process in office? | Rejected |
| 22-025 | 2022-04-03 | QSC Office | Should we turn the Green House (QSC Shotgun Area) into a Clubhouse of some kind? | Approved |
| 22-026 | 2022-05-25 | Virtual | Steel spalling and bullet splash - Should we modify our QSC SOP to increase minimum distances for steel, different than the WTBN SOPs? | Approved |
| 22-027 | 2022-05-25 | Virtual | Should we implement an policy to ensure a 60 member buffer between Regular Members and Associate Members? | Approved |
| 22-028 | 2022-05-25 | Virtual | Should we renew of club insurance? | Approved |
| 22-029 | 2022-05-25 | Virtual | Next Membership Meeting on Saturday, July 16, 2022? | Approved |
| 22-030 | 2022-05-25 | Virtual | Shotgun Range maintenance expenditures? | Approved |



Old Business — Secretary BOD Decision Tracker

| RECORD# | DATE | MEETING LOCATION | TOPIC | BOARD DECSION |
|---------|------------|---------------------|--|---------------|
| 22-031 | 2022-05-25 | Virtual | SCSA State Match Support and Pre-Buys? | Approved |
| 22-032 | 2022-05-25 | Virtual | Should we increase shotgun card game card prices? | HOLD |
| 22-033 | 2022-05-25 | Virtual | Should we increase Office Admin responsibilities to include former Operations Officer duties? | Approved |
| 22-034 | 2022-05-25 | Virtual | Should we review and update our QSC SOP and codify several changes and decisions by the BOD? | Approved |
| 22-035 | 2022-05-25 | Virtual | Should we purchase additional clays? | Approved |
| 22-036 | 2022-05-25 | Virtual | Should we acquire StarLink wireless service? | Approved |
| 22-037 | 2022-06-01 | Virtual | Until we receive further guidance from Range Control, should we implement interim QSC guidance and update Minimum Steel Target distances? | Approved |
| 22-038 | 2022-07-11 | Virtual | See Record # 22-032. Should we increase shotgun card game price to \$5 / game, due to increase clay and shipping costs? | Approved |
| 22-039 | 2022-07-14 | Virtual | With the discovery of vermin urine, mold and dirt under the office carpets and general condition of the QSC Office, should we refurbrish? (Includes: Flooring, Furniture, painting). | Approved |



New Business - Treasurer's Report

| Checking/Savings | | | | |
|-------------------------|--------------|-------------|--------------------------------------|-------------|
| | Income | Expenses | Comments | Balance |
| Balance | \$81,497.35 | | 01 Jan 2022 | |
| Jan 2022 | \$7,930 | \$3,557 | | \$85,870 |
| Feb 2022 | \$12,878 | \$6,022 | | \$92,726 |
| Mar 2022 | \$10,448 | | \$18.4k UTV, \$15.2K Xfer to Savings | \$59,354 |
| Apr 2022 | \$19,826 | \$13,772 | \$7.84k Xfer to Savings | \$65,408 |
| May 2022 | \$15,959 | \$20,897 | \$11.52k Xfer to Savings | \$60,470 |
| June 2022 | \$13,157 | \$16,563 | | \$57,064 |
| Balance | | | 30 June 2022 | \$57,054.70 |
| | \$80,200 | \$104,630 | - Xfered \$34,570 to savings | |
| | | | | |
| | | | Combined Balance | |
| 01 Jan 2022 | \$81,497.35 | \$25,033.98 | \$106,531.33 | |
| 15 Jul 2022 | \$59, 592.44 | \$59,612.40 | \$119,204.84 | |
| 30 Jun no Sav Xfer | \$91,624.70 | | | |
| | | \$8.42 | 6-month Interest | |