



Quantico Shooting Club Quarterly Member Meeting





Quantico Shooting Club Quarterly Member Meeting - Agenda

- Welcome – Colonel Liston
- Special Presentation
- Old Business
 - Acceptance of Old Minutes
 - Audit Committee
 - Ongoing Activities
 - International and Skeet 3
 - EAFMM
- New Business
 - BoD Activities & Work Parties
 - Operations Report
 - Treasurer’s Report
 - Secretary’s Report
 - RSO & Match Report
 - Milk Jug Challenge
 - Base Access
 - Open Forum & Final Discussions



Welcome

➤ A warm welcome to the new Weapons Training Battalion Commanding Officer –

Colonel Liston!

➤ Remarks from the Colonel





Special Presentation

- QSC's success is due to our many members who serve as RSOs, assist with the recurring and unique work parties, provide their expertise, serve as range directors, etc., etc.
- We'd like to recognize three members who have stepped up from our many volunteers with a small token of our appreciation for their dedication and leadership:
 - Skip Both – Former Board of Director Member and perpetual RSO
 - Ty Yanvary – Countless hours keeping the grounds and shotgun fields manicured
 - Jackson Lindley – New member - already RSO'd 12 ranges - stepped up to be Shotgun Field Director



Old Business – Secretary

- Reading of the previous Minutes
- Acceptance of previous meeting's minutes



Old Business – Audit Committee

- Audit Committee Members
 - Casey Scoville (Chairman)
 - Jerry Prentice
 - Jay & Linda Hart
- The Committee is currently conducting the audit.



Old Business – Ongoing Activities

Some of the projects we continue to work or assess:

SAMPLE OF ONGOING BOARD PROJECTS

➤ Ongoing – Establish Match Chairs and provide \$1,500 budget	➤ Ongoing – Asset Inventory – Requires total update	➤ Ongoing – Implement / Approve longer QSC Officer Terms
➤ Ongoing – Analyze renewals to determine why members depart	➤ Ongoing – Coordinating w/NAVFAC for QSC License to operate	➤ Ongoing – Considering updating Bylaws
➤ Ongoing – Drafting updated RSO Training	➤ Ongoing – Coordinating the renewal of the MOA with USMC	➤ Ongoing – Kubota maint. – Fuel filter dtd 2016, hydraulics 2013
➤ Ongoing – Assessed shotgun fields and houses for maintenance needs	➤ Ongoing – Coordinating with WTBN 2112s to machine part for shotgun	➤ Ongoing – Range 1 reopening so we can offer more rec fire
➤ Ongoing – Need to reorder clays for shotgun – How many?	➤ Ongoing – Berm lead abatement may close ranges in Nov – Jan	➤ Ongoing – Member scrub each 15th to transfer volunteer deposits
➤ Ongoing – Schedule work order for Clubhouse water supply	➤ Ongoing – Need to schedule self-help for shotgun – Retention Fence	➤ Ongoing – Need to assess sheet house 3 for future use
➤ Ongoing – Need replacement cardboard backers for High Power	➤ Ongoing – Desire to add Precision 22.LR match – Need Match Director	➤ Ongoing – Simplify - Too many touch points and manual processes



Old Business – International Bunker

- Work party cleaned, refreshed and restocked the bunker on 5 July
 - Allowed us to open for Trap on 12 July and multiple times since
- Covered facility's roof structure in desperate need of repair
 - Supporting structure solid but roof is original and water intrusion has rotted the sheathing
 - MCBQ Facilities surveyed the roof on 14 July – Not confident monies available to repair
- UPDATE – Roof scheduled for repairs 1st Quarter of fiscal 2021



10/10/2020



Quantico Shooting Club

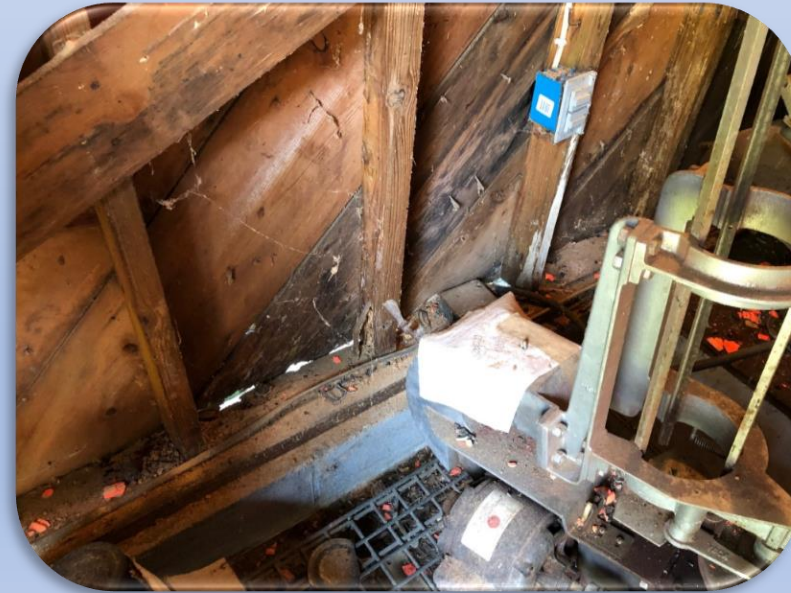


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Old Business – Skeet House 3

- Corner support and 2nd floor's joists eaten by termites – also has water intrusion
- MCBQ facilities surveyed the house on 14 July – QSC emphatic, don't condemn house
 - Facilities highly suggested self-help
- UPDATE – House may be condemned and torn down unless we commit substantial funds to rebuild





Old Business – EAFMM

- EAFMM originally scheduled for Memorial Day Weekend
- Moved to Labor Day due to COVID
- Colonel Beck - Due to COVID, and w/Gold Star family approval – No EAFMM in 2020
- Planning moves to Memorial Day 2021. However,
 - WTBN previously chided QSC for the amount of active duty involvement during 2019 EAFMM
 - Made clear they will not provide manpower to run ranges or oversee matches – strictly a QSC affair
 - Two previous Match Directors unavailable (one moved from area)
 - Scoring and results tabulator not available
 - RSOs hesitant to step up due to 2019 EAFMM experiences
 - Showed up to RSO and ended being Match Directors over 3-days with little Club support
 - Left a permanent scar and significantly reduced their desire to assist in future
- Bottom line – Force of personality cannot assure success – No EAFMM in 2021 if we cannot come together to handle the sheer level of activities that is EAFMM
 - Need Match Coordinator, Match Directors & sufficient RSOs and support people – Decision Date = October 2020



Old Business

- This concludes Old Business
- Membership Questions or Comments?



New Business – BoD Activities

Some of the actions undertaken since the last member meeting:

BOARD APPROVED ACTIVITIES OR PURCHASES		
➤ Initiated the renewal process for our 5-year MOU	➤ Bid farewell to Chris Morgan as he left the BOD for an OCONUS PCS	➤ Welcomed Lee Hilty to the BOD to fill the Secretary position
➤ Continued the bi-weekly Recreational Shoot for WTBN	➤ Rendered the \$5,000 payment to the Navy for our annual lease	➤ Authorized \$1,600 to move from PayPal to Square for transactions
➤ Authorized \$2,700 for 3 pallets of clays = 135 clays/case, 63 cases a pallet = 25,515 clays = 945 games	➤ Authorized \$6,000 for two new Laporte Skeet machines	➤ Authorized \$845 for shotgun skeet & Trap machine maintenance
➤ Purchased 5 new thrower arms for the Int. Trap machines - \$480	➤ Scheduled roof repairs for the Int. Bunker – 1 st fiscal Quarter of 2021	➤ Working no cost repairs to the skeet houses
➤ Working no cost window replacements for the clubhouse	➤ Scheduled water line replacement for the clubhouse - Pending	➤ Continued investments in USPSA and Steel Challenge - ~\$1,500
➤ Received three 40' conexas (on loan from WTBn) - safe & secure storage	➤ Moved steel from towed trailers to conexas on SAT – quicker up & down	➤ Began a replacement project for the many picnic tables



New Business – BoD Activities

The following were undertaken since the last member meeting:

BOARD APPROVED ACTIVITIES OR PURCHASES

➤ Received about 125 used cardboard KD backers from Teams – Thanks Jim	➤ Rearranged Green House for target and KD storage	➤ Continued cleanup of the grounds and shotgun fields
➤ Conducted several work parties from trash cleanup to KD repairs	➤ Chocked, blocked and leveled the shotgun trailer – ½ a day job	➤ Cleaned out and inventoried skeet houses
➤ Switched from Verizon to AT&T – resolved signal problems	➤ Performed quarterly database cleanup	➤ Assessing Int. Trap's computer, may be broken and at End of Life
➤ Issued gunshot trauma kits for immediate use while awaiting EMT	➤ Fixed safety signage across the shotgun fields	➤ Removed all trailers from the front parking lot



Work Parties – Before and After





Work Parties – Before and After





Work Parties – Before and After





Work Parties – Before and After





Work Parties – Before and After





Work Parties – Match KD Frames





New Containers





New Business – Operations Report

- International Bunker's game controller display has failed
 - Contacted Golden West about a replacement - \$3,000 – No U.S. made controller for Duematic (Danish) machines
 - Could send the machine back to Denmark - \$200 shipping and unknown repair cost
- Shotgun Game Increase
 - Significant investments required to maintain fields, houses and machines – MCBQ = No funds
 - Profits on 3 pallets of clays (25,515) = \$132 – Insufficient to build a fund or assist with repairs
 - Raising games from \$3/\$4 to \$4/\$5 – Begins to build a fund to support improvements
- Elections – Need a POC to oversee nominations and process
 - Board suggests member endorsement of a second-term for current BOD
 - Keeps momentum while allowing us to continue improvements
- Upcoming Matches
 - USPSA – This weekend – 109 sign-ups
 - Steel Challenge – October 18th – 53 sign-ups
 - Multi-Gun - October 24th



New Business – Treasurer's Report

- Report by the QSC Treasurer
- QSC Bank Account Balances
 - Checking account as of 1 Jan 20 = \$18,722.76 – As of 1 Jul 20 = \$22,091.40 – As of 1 Oct 20 = \$31,267.33
 - Does not include commitments for Square or Laporte skeet machines
 - Savings account as of 1 Jan 20 = \$25,016.13 – As of 1 Jul 20 = \$25,016.13 – As of 1 Oct 20 = \$25,024.54
 - Member deposits account for \$17,350 of the total
 - Members as of 1 January 2020 = 694 – As of 1 July 20 = 844 – As of 1 Oct 20 = 982 (732 Regular, 248 Assoc.)
 - Members not renewing 1 Jul – 1 Oct = 120, which is about \$14,160 not realized (120 x \$118)
 - Member not renewing 1 Jan 20 – 1 Jul 20 - 383, which is about \$45,194 not realized (383 x \$118)
 - New members since 1 Jul 20 = 164 (258 w/family members), which is about \$19,352 (164 x \$118)
 - New members since 1 January 2020 = 180, which is about \$21,240 (180 x \$118)



New Business – Treasurer's Report

➤ QSC Must Pays:

QSC Must Pays – Membership Cost Calculated at the Rate of \$118

➤ QSC Admin – 21hrs week = \$19,656 annually = 167 Memberships	➤ QSC EMT = \$840 monthly = \$10,080 annually = 86 Memberships
➤ QSC Insurance = \$3,868 annually = 33 Memberships	➤ QSC Clubhouse Lease = \$5,000 = 43 Memberships
➤ QSC Managed Web Services = \$250 monthly = \$3000 annually = 25 Mbrs.	➤ QSC Porta-John = \$220 monthly = \$2,640 annually = 23 Memberships
➤ QSC Phone & Internet = \$456 monthly = \$5,472 annually = 46 Memberships	➤ QSC Accountant = \$417 monthly = \$5000 annually = 42 Memberships
➤ QSC MS Office 365 = \$50 monthly = \$600 annually = 5 Membership	➤ QSC Quickbooks = \$40 monthly = \$480 annually = 4 Memberships
➤ Payroll Liability= \$100 monthly = \$1200 = 10 memberships	
➤ Must pays equal \$57,716, or 489 Paid Memberships Annually Just to Keep the Club Minimally Operating	



New Business – Secretary's Report

➤ Quarterly Membership Report

	1 July 2020	1 August 2020	1 September 2020	1 October 2020
Regular Members	583 (75%)	665 (75%)	698 (74%)	734 (75%)
Associate Members	193 (25%)	220 (25%)	240 (26%)	248 (25%)
TOTAL MEMBERS	777	885	938	982

- Consistent growth since opening post COVID restrictions
- As of today we have 1020 members (762 Regular and 258 Associate)
- Membership ratio is well within the MCBQ directed 2/3 Regular – 1/3 Associate requirement



New Business – RSO Report

- **RSOs are the lifeblood of the Club – Ranges don't open without our RSOs**
- There are currently 65 certified RSOs
- Since May, the QSC has:
 - 23 New RSOs
 - 7 Recertified RSOs
 - 4 Candidates in process
- **RSO Volunteer Efforts (last 12 months):**
 - 40 RSOs have opened 0-5 ranges
 - 13 RSOs have opened 6-10 ranges
 - 8 RSOs have opened 11-15 ranges
 - 1 RSO has opened 16-20 ranges
 - 1 RSO has opened 21-25 ranges
 - 1 RSO has opened 26-30 ranges
 - 1 RSO has opened >35 ranges



New Business – RSO Report

➤ **Range Utilization Report – January – September: 77 Range Days Available**

- 14 days – Range Control Closed (Holiday / No Unit Training) (18%)
- 14 days – Coronavirus Directed Closure (18%)
- 2 days – QSC Closed (Mother’s Day Weekend) (3%)
- 47 days – Ranges Open (61%)

➤ **Range Openings:**

- Range 1 – 9 days
- Range 2/3 – 11 days
- Range 4 – 27 days
- Range 305 – 13 days
- SAT Rec Fire – 3 days
- SAT USPSA / SC Matches – 16 days
- SAT / 305 Multi-Gun – 1 day
- Range 4 Vintage Rifle – 2 days
- Shotgun – 17 days

➤ **Jan – Sept: 100 Ranges Opened – 1,716 Members and Guests enjoying shooting sports through the QSC**



New Business – RSO Report

➤ **3rd Quarter Range Utilization**

- Jul – 303 Shooters using 14 Ranges
- Aug – 514 Shooters using 22 Ranges
- Sep – 457 Shooters using 17 Ranges
- Total of 1,274 Shooters using 53 Ranges
- Excellent range usage especially considering the heavy range usage by USMC Reserve Units which limited access or conflicted many ranges routinely used by the QSC
- Great cooperation with USMC Reserve Unit OICs / RSOs



New Business – RSO Report

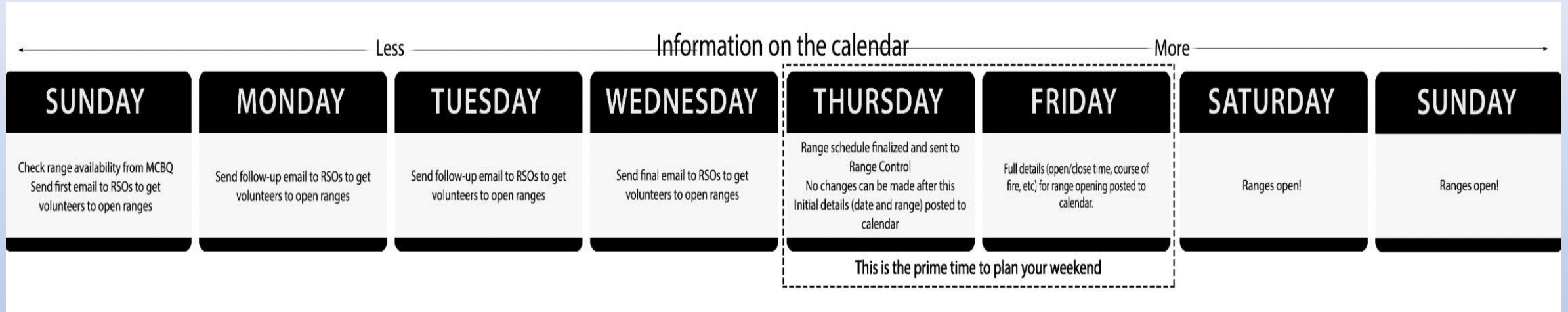
➤ **4th Quarter Range Availability**

- October – Currently wide open / 1 conflict on 18 October (Rg 1 & Rg 2)
- November – Good through 10 November / No issues with Rg 305 / Shotgun availability. No ranges over Thanksgiving (28-29 November)
- December – No issues with Rg 305 / Shotgun availability. No ranges over Christmas (26-27 December)

- Backstop Berm Remediation will occur on Ranges 1 – 4, Comp/Requal Pistol, and possibly the SAT Range from 10 November through 31 December. Use of those ranges in that time frame will be limited.



New Business – RSO Report





New Business – Match Report

- USPSA & Steel Challenge – Huge marketing successes for the club – Very positive on-line comments





New Business – Match Report

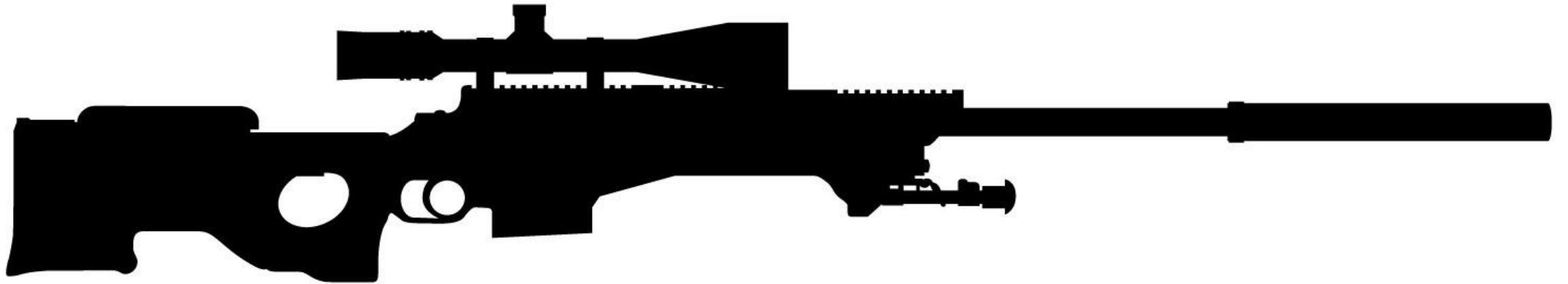
➤ **Competitive Match Report**

- The club has conducted 19 matches to date
 - Monthly USPSA and Steel Challenge matches continue to cover their expenses and aid in covering expenses on the Shotgun Range
 - USPSA match attendance is averaging 83 participants over a two-day event
 - Steel Challenge is averaging 42 participants during its one-day event
 - Vintage Precision Rifle match with 35 participants over a two-day event
 - Multi-Gun match with 55 participants simultaneously on two ranges
- Revenue from each match reinvested in improving that specific shooting discipline as well as supporting infrastructure upgrades in other disciplines
- Goal is to have each shooting discipline self-sustaining
- Focus now on getting ATA and NSSA-NSCA shotgun matches started again
- Match Director Comments?



New Business – Milk Jug Challenge

**1000 YARD MILK JUG CHALLENGE
RANGE 4 QUANTICO**



RUN YOUR BOLT NOT YOUR MOUTH



New Business – Base Access

➤ **Changes to MCBQ Base Access Policy**

- DoD issued ID cards do not require any action and will be automatically enrolled into DBIDS
- All other approved IDs require registering that ID credential into DBIDS at the Visitor Control Center
- Other approved IDs that can be used for installation entry, after registration into DBIDS, are as follows:
 - Federal PIV Cards – DHS, FBI, DEA, State Department, etc.
 - Personal Identity Verification Interoperable (PIV-I) Cards
 - Veteran Health Identification Cards (VHIC)
 - Defense Biometric Identification System (DBIDS) Cards from another military installation
 - REAL ID or Enhanced ID Cards
- Trusted Traveler program permits DoD credentialed personnel to escort non-registered guests



New Business – Base Access



From I-95 Exit 148
Make two left turns at
the traffic lights



Open Forum

Any Saved Rounds?