#### WTBn Classroom

### **Board Members Attending:**

Lew Walker, President Jeffrey Salzberg, VP Trevor Chaplick, Treasurer Skip Booth, Member At Large

#### **Committee Chairmen in Attendance:**

Sam Blizzard, Pistol

# **QSC Staff in Attendance:**

Steve Mullins, Club Coordinator Rayna Sprouse, Operations Officer

**TOTAL ATTENDEES**: Members 54

SignUp Sheet Attached

## **AGENDA**

The Membership Meeting was called to order by Lew Walker at 8:05 a.m.

### **OLD BUSINESS**

Since the last membership meeting in August 2017 the following events and/or club purchases took place or were approved:

- ✓ On September 18<sup>th</sup> the Board of Directors approved that three annual memberships be provided to Steve Mullins for use in a drawing to be offered at the QSC display table at the Modern Day Marine event.
- ✓ On October 28<sup>th</sup> Board approval was given to purchase 250 brochures for \$93.00 plus shipping for a total cost of \$100.99.
- ✓ On October 28<sup>th</sup> Board approval was given to purchase 2000 pairs of ear plugs for \$168.00 plus shipping for a total of \$197.00.
- ✓ On December 17<sup>th</sup> Board approval was given to pay Christmas bonuses to the Operations Officer and the Club Coordinator in the amount of \$500 each.

Copies of e-mails discussing these purchases and showing board member approvals are archived in the QSC Secretarial Binder.

### **TREASURER'S REPORT:**

The meeting was turned over to Trevor Chaplick to present the club's financial standing as of 12/31/2017. A few points were brought to our attention. QSC broke even on a cash basis and lost funds on an accrual basis. QSC experienced historically high expenses offset by historically high revenues. The increase in revenue was driven primarily by increased membership but training and forfeited deposits contributed as well. The increase in expenses was due primarily by increasing the QSC staff by filling the Club Coordinator position, hiring an off-site bookkeeper and an increase in our advertising expenses. Charitable donations comprised a large portion of the Club's cash outlay as well.

### **CLUB COORDINATOR'S REPORT:**

Steve Mullins commented on a few of the events and meetings he has attended in recent months. His focus is in making our presence on the base more apparent and recognizable. He has received a positive response at the various events he has attended. The Commandant has issued a directive that the Marines become more focused on improving their marksmanship skills. Many of our programs can assist the Marines in this endeavor. We can expect increasing joint efforts from the base in the coming year. They would like to help more with the Remembering the Brave match by providing shuttle buses, etc. We have accommodated the base when a request was made to open up Range 1 every other Friday for Rec Fire use by active duty Marines stationed at Quantico. Steve feels the The Weapons Battalion and MCBQ are beginning to realize that QSC is an asset and not a burden.

### **RSO REPORT:**

Doug Hurst compiled a year-end report for 2017 showing by RSO the number of ranges that each was responsible for opening. The President, Lew Walker, personally thanked the RSO's on January  $4^{\rm th}$  and today for the great job they did over the past year. The Treasurer had also commented in his year-end

report that the increase in membership was directly a result of ranges being open each weekend when members show up to shoot. Since this task is purely volunteer driven, it cannot be expressed enough how thankful we all are for the RSO team. Additionally, Doug asked RSO's to pay special attention when mentoring new volunteers on the range to the emergency medical procedures as outlined in the SOP guidelines.

### **OPERATIONS OFFICER ITEMS:**

Rayna Sprouse asked for volunteers in a number of areas to initiate the planning and procurement of sponsors for our Remembering the Brave Match. The following volunteer help was solicited:

- Excel Based Match Stats: Adith Subramanian
- Sponsorship Letters: David Dix

The Audit Committee for the coming year was also formed. The members responsible for the 2018 Audit are:

- Alexander Olbrich
- Deverina Atkins
- Lynn Allison

Volunteer positions for Forum Administrator's were also gratefully filled as follows:

- Pistol Forum: Keith Minard; Sam Blisard; Jeff Salzberg
- Rifle Forum: Adith Subramanian; Brian Hepler
- Shotgun: Spencer Doll

### **ELECTION OF OFFICERS:**

The annual election of the Board of Directors was conducted. The Board for 2018 consists of the following:

President: Lew Walker

Vice President: Jeff Salzberg

Secretary: Tye Walker

Treasurer: Dave Sisson

Member At Large: Lance Booth (Skip)

#### **NEW BUSINESS**

- ✓ Virginia State sales tax exemption is being researched. There was a question from Don's Johns regarding this matter when they underwent a state audit. It was discovered that at one point QSC had been exempt and then not exempt. We may have forfeited our exempt status due to a failure to file a required annual form.
- ✓ The topic of RSO "mentorees" getting a range opening credit for the day they spend being mentored was discussed as they are working the range (under supervision and are briefed on range operations by senior RSO's that day). The logic supporting the range credit is that the Mentoree shows up and they are working hand in hand with the RSO doing the mentoring. Giving a range opening credit is a huge motivation factor for new "RSO's" just finished with USMC qualification hoops. Giving this credit might motivate the new RSO to get credentialed on more than one range thereby adding depth to the RSO pool already in place. This recommendation to amend the SOP Range Opening Credit to our SOP was agreed upon after discussion. The formal Board Vote will be forthcoming and the RSO's will be officially informed after the Board Vote is taken.
- ✓ The subject of RSO's getting additional weapons training was addressed and discussed. It was decided that our Club Coordinator be given the latitude to negotiate the best solution in the clubs interest to satisfy RSO weapon operations training/ familiarization.

- ✓ Lew Walker requested that the Pistol Match Equipment be inventoried so that requests for supplies could be submitted, approved and ordered to ready the club for its upcoming matches this year.
- ✓ A motion was made that the Board of Directors be exempt from paying membership fees in the year that they serve. The motion carried as made. Lew Walker, President cautioned that we would have to check the Club By-Laws to insure that this kind of deferral was legitimate.
- ✓ Lew Walker agreed to check into "Appleseed Matches" as suggested by one of our members.

## **ADJOURNMENT**

The Membership Meeting was adjourned at 09:15